



### **Job description – Brewery Equipment Sales**

6PD are currently seeking a talented individual with the knowledge and passion required to increase and cement 6ix Process Design as a market leader in the supply of brewery equipment in the UK and abroad.

#### **About the Role**

- Full time sales operative with a strong knowledge of brewing equipment and ancillaries.
- Generating leads, following up customer enquiries.
- Attending site visits, performing site surveys.
- Networking within the industry and maintaining present business relationships.

#### **About the Candidate**

- Enthusiastic and passionate about the brewing industry.
- Experience within the brewing industry is essential. Ideally as a senior or head brewer or equivalent cellar experience or brewery equipment sales experience.
- Previous brewery project experience essential.
- Ability to generate leads and close deals.
- Ability to drive and attend site when necessary.
- Ability to work to targets and deadlines.
- Ability to be customer facing, polite and manage business relationships effectively.

#### **Experience and Qualifications**

- Professional Brewery Experience 3 plus years **or**
- Brewery equipment sales experience very favourable but non essential.
- Professional brewing qualifications or relevant 3<sup>rd</sup> level tertiary qualification (B.ENG, B.SC etc) favourable but non essential.
- Full UK Driving Licence
- Basic IT skills use of Office suite etc.

#### **Benefits and remuneration**

- Salary £30,000 – 40,000 depending on skills and experience
- Company vehicle
- Company fuel card
- Company expense card
- Laptop
- Mobile phone
- Limited work from home options (ie we would wish for you to attend our workshop once per week)
- Standard hours 08.30 to 17.30pm Monday to Friday
- Automatic pension enrolment
- 28 days holiday including bank holidays plus 1 day per annum accrued